BMO ( A part of BMO Financial Group

# Women & Wealth | Wealth...The Next Generation: Identifying Your Gaps

Identifying Your Gaps (Next Generation) What gaps do you have in your financial, emotional and family intelligence?

# **Financial Intelligence**

Circle the types of financial intelligence training you want to receive in the future.

Knowledge	Skills	Insight
Saving accounts	How to create a budget	Money personalities
Investments	How to evaluate an investment	Money mindsets
Student loans	How to negotiate a salary	Behavioral finance
Credit cards	How to evaluate whether to buy or rent a home	Other:
Taxes	Other:	

What other areas do you want to explore and discuss further with your family?

# **Emotional Intelligence**

Family Communication:	(1)	(2)	(3)	(4)	(5)
Your Emotional Intelligence:	1	2	3	4	5

How can you and your family improve money talk skills, communication skills and emotional intelligence?

# **Family Intelligence**

Put a "P" (Personal) next to your top three values and an "F" (Family) next to the top three family values.

Adventure and travel	Education	Innovation
Art	Enterprise	Spirituality
Charitable giving	Environmental protection	Science Technology Engineering and Math
Community service	Gender equality	(STEM)
		Other:

How can you incorporate your personal and family values into your career pursuits and life purpose?

# Identifying Your Gaps (Parents/Grandparents)

What gaps do you notice in your family's financial, emotional and family intelligence?

### **Financial Intelligence**

Circle the types of financial intelligence training you want to provide to the next generation.

Knowledge	Skills	Insight
Saving accounts	How to create a budget	Money personalities
Wants versus needs	How to do a cash flow statement	Money mindsets
Investments	How to read a prospectus	Behavioral finance
Loans and credit cards	How to calculate simple and compound interest	Other:
Estate planning	How to prepare a tax return	
Other:	Other:	

What is the most important financial lesson you want to pass on to the next generation and why?

### **Emotional Intelligence**

On a scale of "1" (lowest) to "5" (highest), rate your parents'/ grandparents' money communication skills and rate your own skills as it relates to your children and grandchildren.

Your Parents' Communication :	1	2	3	4	(5)
Your Family Communication:	1	2	3	4	(5)

What would you like to improve about your family communication skills and what type of support (advisor, counselor, family wealth consultant, minister, other) might you enlist?

#### **Family Intelligence**

Check off the top three values you want to pass down to the next generation.

Adventure and travel	Enterprise	Honesty	
Art and music	Family	Innovation	
Education	Generosity	Spirituality	
		Other:	

What is your biggest challenge in passing down your wealth and family legacy to the next generation? How might you overcome this roadblock?

Kathleen Burns Kingsbury is a wealth psychology expert, author, and founder of KBK Wealth Connection. For more information, visit kbkwealthconnection.com.

# **Stoker Ostler**

#### BMO 🙆 A part of BMO Financial Group

Stoker Ostler Wealth Advisors, Inc. is an SEC-registered investment advisor. The scenarios and descriptions above are for illustrative purposes only and may not be indicative of any recommendation for your portfolio. Investments carry risk, including the loss of principal. You should discuss your individual situation with your financial advisor before making investment decisions. Past performance is not indicative of future results.

BMO Wealth Management is a brand name that refers to BMO Harris Bank N.A. and certain of its affiliates that provide certain investment, investment advisory, trust, banking, securities, insurance and brokerage products and services. BMO Private Bank is a brand name used in the United States by BMO Harris Bank N.A. Member FDIC. Not all products and services are available in every state and/or location. This information is being used to support the promotion or marketing of the planning strategies discussed herein. This information is not intended to be relied upon. BMO Harris Bank N.A. and its affiliates do not provide legal advice to clients. You should review your particular circumstances with your independent legal and tax advisors.

Investment Products are: NOT FDIC INSURED - NOT BANK GUARANTEED - MAY LOSE VALUE.

© BMO Financial Group (2/17)